

Message Text

CONFIDENTIAL

PAGE 01 STATE 106305
ORIGIN EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-06
TRSE-00 EUR-12 ERDA-05 ISO-00 /031 R

DRAFTED BY EB/ITP/EWT - RPRACHT
APPROVED BY EB/ITP/EWT - RPRACHT
RPE

-----111122Z 011034 /17

P 110354Z MAY 77
FM SECSTATE WASHDC
TO USMISSION OECD PARIS PRIORITY

CONFIDENTIAL STATE 106305

EXCON

E.O. 11652: XGDS-1

TAGS: ESTC, COCOM

SUBJECT: REPORTED SALE OF FRENCH CNC MACHINE TOOLS TO USSR
--IL 1091

REF: OECD PARIS 7530

1. ALTHOUGH WE HAVE RECEIVED NO FURTHER REPORT ON
REACTION THREE OTHER MEMBER COUNTRIES TO SUGGESTION FOR
JOINT APPROACH TO FRENCH ON GSP FORREST MATTER, WE ARE
WONDERING WHETHER THIS WOULD NOT BE GOOD OPPORTUNITY PURSUE
MATTER FURTHER IN VIEW PRESENCE TECHNICIANS FOR DISCUSSIONS
OF IL 1091. PROVIDED USDEL SEES NO OBJECTION AND THAT TIME
PERMITS USDEL AND KRATZ THEREFORE INSTRUCTED APPROACH OTHER
DELEGATES (GERMAN, UK AND NORWEGIAN) TO DETERMINE WHETHER
THEY WOULD BE WILLING AT THIS TIME TO TAKE MATTER UP WITH
FRENCH DELEGATION. IF SO, YOU ARE AUTHORIZED MAKE JOINT
APPROACH TO FRENCH. PURPOSE OF APPROACH IS NOT TO
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 106305

CASTIGATE ANYONE BUT TO DETERMINE FACTS OF THIS MATTER FROM
THE FRENCH. IF FRENCH ARE UNABLE OR UNWILLING PROVIDE FACTS
WE WILL HAVE TO RE-EXAMINE SITUATION TO DETERMINE WHAT
FURTHER ACTION TO TAKE. THIS COULD INCLUDE JOINT
MEMORANDUM BY OURSELVES AND OTHER CONCERNED DELEGATIONS
EITHER DIRECTLY TO FRENCH OR TO FULL COMMITTEE.

2. IN THE MEANTIME WE HAVE RECEIVED FURTHER REPORT OF GSP FORREST SALES OF NUMERICALLY CONTROLLED MACHINE TOOLS TO THE USSR WHICH USDEL MAY WISH TO BRING TO THE ATTENTION OF OTHER DELEGATES AND TO FRENCH. ON APRIL 18 THE SWISS PUBLICATION ECOTASS REPORTED THE FOLLOWING:

(16/4) "RATIER-FOREST": DELIVERIES OF MACHINE-TOOLS TO THE SOVIET MARKET

"RATIER FOREST" HOPES TO REMAIN FRANCE'S MAJOR SUPPLIER OF MACHINE TOOLS TO THE SOVIET MARKET, A TASS CORRESPONDENT HAS BEEN TOLD BY RENE POINCENOT, DIRECTOR GENERAL OF THE FIRM. HE WAS IN MOSCOW ON THE OCCASION OF THE "RATIER FOREST'S" PARTICIPATION IN AN EXHIBITION OF FRENCH-MADE MACHINES WITH A STATIONARY FRAME, MILLING AND GRINDING MACHINES WITH DIGITAL PROGRAMME CONTROL, UNIVERSAL MACHINES FOR GRINDING SURFACES OF REVOLUTION.

THE GROWING TRADE TIES BETWEEN THE FIRM AND THE SOVIET UNION, RENE POINCENOT BELIEVES, CREATES CONDITIONS FOR THE DEVELOPMENT OF OTHER FIRMS OF CO-OPERATION: JOINT SCIENTIFIC-TECHNICAL DEVELOPMENTS AND CO-ORDINATION OF PRODUCTION. "RATIER FOREST" ALREADY HAS EXPERIENCE OF SUCH RELATIONS, SPECIFICALLY IN BULGARIA AND HUNGARY.

IN 1976 "RATIER FOREST" SUPPLIED THE SOVIET UNION WITH A TOTAL OF 130 MILLION FRENCH FRANCS WORTH OF MACHINE-TOOLS, ROBERT VITRAT, COMMERCIAL DIRECTOR OF THE FIRM SAID. THE SOVIET "STANKOIMPORT" PURCHASED 9 BORING-MILLING

CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 106305

MACHINES FOR MACHINING LARGE-SIZE PARTS. UNDER CONTRACTS WITH "AVTOPROMIMPORT" THE FIRM SOLD IT TWO PLANE-MILLING MACHINES TO HANDLE LARGE-SIZE PARTS AND ONE PLANE-MILLING MACHINE WHICH HANDLES PARTS OF EQUIPMENT FOR ATOMIC ENGINEERING.

"RATIER FOREST" HAS SECURED SOVIET ORDERS FOR 4 SPECIAL MACHINES TO MAKE SCREW PROPELLERS FOR SHIPS AND TEN MACHINES FOR MACHINING BLADES. THE FIRM "G.S.P.", THAT MERGED WITH "RATIER FOREST", WILL SUPPLY THE USSR WITH 21 MACHINING CENTERS.

"RATIER FOREST" IS NEGOTIATING IN MOSCOW THE DELIVERY OF MACHINES FOR SOVIET ENTERPRISES OF THE AUTOMOBILE-BUILDING INDUSTRY, ROBERT VITRAT SAID. A POSSIBLE DEAL WILL BE WORTH ABOUT 70 MILLION FRANCS. CHRISTOPHER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, INSTRUCTIONS, POLICIES, STRATEGIC TRADE CONTROLS, ALLEGATIONS, TOOLS, IL 1091, MEETINGS, EXPORT
LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 11-May-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE106305
Document Source: CORE
Document Unique ID: 00
Drafter: RPRACHT
Enclosure: n/a
Executive Order: X1
Errors: N/A
Expiration:
Film Number: D770165-0872
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770570/aaaachus.tel
Line Count: 113
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 91abba96-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 OECD PARIS 7530
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2566464
Secure: OPEN
Status: NATIVE
Subject: REPORTED SALE OF FRENCH CNC MACHINE TOOLS TO USSR --IL 1091
TAGS: ESTC, FR, US, COCOM
To: OECD PARIS
Type: TE
vdkgwkey: odbc://SAS/SAS.dbo.SAS_Docs/91abba96-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009